

BDSYSTENS"

Conference Call and Webcast Second Quarter and Six Months 2012



Presenters

| Stacey Witten | Investor Relations Manager |
|----------------|--|
| Abe Reichental | • President & Chief Executive Officer |
| Damon Gregoire | • Senior Vice President & Chief Financial Officer |
| Andrew Johnson | Vice President & General Counsel |

Welcome Webcast Viewers



- 1-800-510-0178 in the United States
- 1-617-614-3450 from outside the United States
- Participant Code: 52293909

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Forward Looking Statements

This presentation contains forward-looking statements, as defined by federal and state securities laws. Forward-looking statements include statements concerning plans, objectives, goals, strategies, expectations, intentions, projections, developments, future events, performance or products, underlying assumptions, and other statements which are other than statements of historical facts. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "hope," "expects," "intends," "plans," "anticipates," "contemplates," "believes," "estimates," "predicts," "projects," "potential," "continue," and other similar terminology or the negative of these terms. From time to time, we may publish or otherwise make available forward-looking statements of this nature. All such forward-looking statements, whether written or oral, and whether made by us or on our behalf, are expressly qualified by the cautionary statements described on this message including those set forth below. In addition, we undertake no obligation to update or revise any forward-looking statements to reflect events, circumstances, or new information after the date of the information or to reflect the occurrence or likelihood of unanticipated events, and we disclaim any such obligation.

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Operating Results Abe Reichental, President & CEO



Second Quarter 2012 Highlights

Revenue increased 52% over Q2 2011 on 112% printer unit growth and 20% organic growth across all categories

Backlog grew by 28% sequentially to \$12.3 million at the end of the quarter on continued strong demand

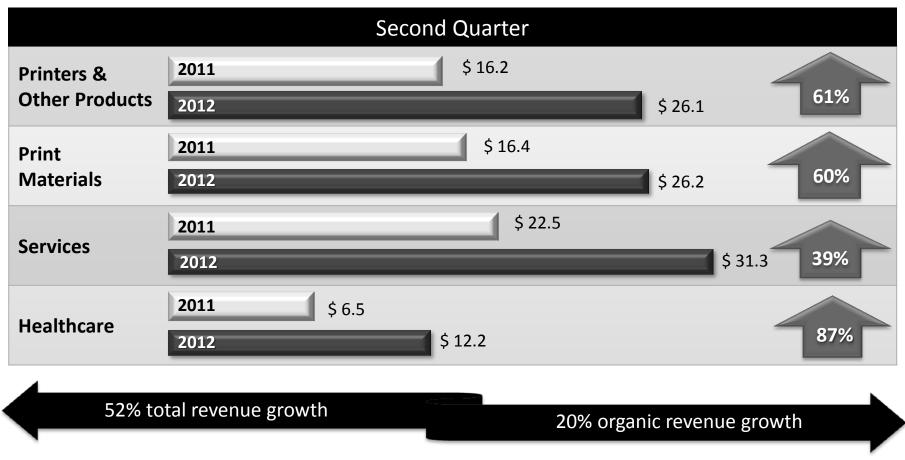
Gross profit up 71% on higher revenue and 570 basis points GPM expansion to 51.4% over Q2 2011, driven by significant on-demand parts and printers GPM improvement

Completed and integrated four acquisitions in support of our growth initiatives

Cube[®] home 3D printer commenced commercial shipment late May with orders topping the upper range of our expectations

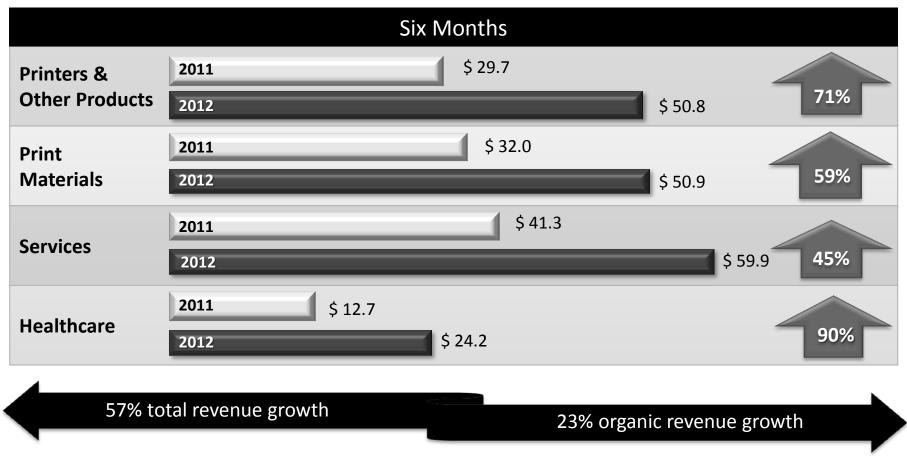
Record Second Quarter Revenue

\$ in millions



First Six Months Revenue

\$ in millions



New Products Fuel Organic Growth & Earnings



| Six Months 2012 Revenue Elements Comparison to 2011 | | | | |
|---|--|---|--|--|
| New products revenue up 60% | Integrated materials revenue up 91% | Integrated materials amounted to 62% of total materials revenue | | |



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Financial Review

Damon Gregoire, Senior Vice President and CFO



Second Quarter Operating Results

\$ in millions, except earnings per share

| Second Quarter – Non-GAAP | | | | |
|-----------------------------|---------|---------|-------------------------------------|--|
| Drivers | 2011 | 2012 | % Change Favorable/(Unfavorable) | |
| Revenue | \$ 55.1 | \$ 83.6 | 51.7% | |
| Gross Profit | \$ 25.3 | \$ 43.0 | 70.5% | |
| % of Revenue | 45.9% | 51.5% | | |
| Operating Expenses | \$ 14.7 | \$ 24.3 | (65.0%) | |
| % of Revenue | 26.7% | 29.1% | | |
| Net Income | \$ 9.7 | \$ 13.9 | 43.5% | |
| % of Revenue | 17.6% | 16.7% | | |
| Depreciation & Amortization | \$ 1.5 | \$ 2.5 | (65.3%) | |
| % of Revenue | 2.7% | 2.9% | | |
| Diluted Earnings Per Share | \$0.19 | \$ 0.27 | 42.1% | |

Six Months Quarter Operating Results

\$ in millions, except earnings per share

| Six Months – Non-GAAP | | | | | |
|-----------------------------|----------|----------|-------------------------------------|--|--|
| Drivers | 2011 | 2012 | % Change Favorable/(Unfavorable) | | |
| Revenue | \$ 103.0 | \$ 161.5 | 56.8% | | |
| Gross Profit | \$ 48.5 | \$ 81.9 | 68.7% | | |
| % of Revenue | 47.1% | 50.7% | | | |
| Operating Expenses | \$ 29.2 | \$ 47.1 | (61.1%) | | |
| % of Revenue | 28.4% | 29.2% | | | |
| Net Income | \$ 17.9 | \$ 27.1 | 51.8% | | |
| % of Revenue | 17.3% | 16.8% | | | |
| Depreciation & Amortization | \$ 3.0 | \$ 4.8 | (58.4%) | | |
| % of Revenue | 3.0% | 3.0% | | | |
| Diluted Earnings Per Share | \$ 0.36 | \$ 0.52 | 44.4% | | |

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Non-GAAP Reconciliation

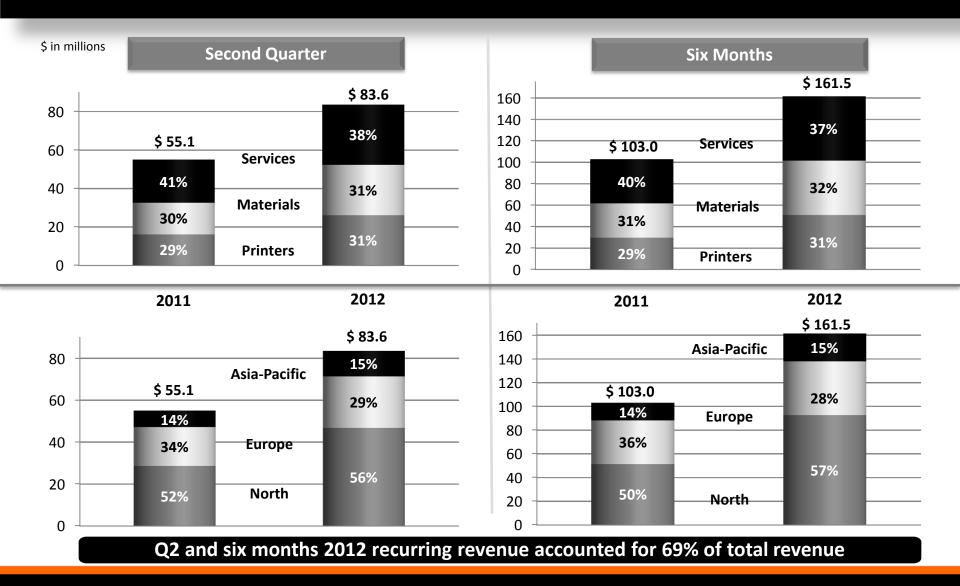
| | Quarter Ended June 30, | | Six Months Ended June 30, | |
|--|---|---|--|---|
| (in millions, except per share amounts) | 2011 | 2012 | 2011 | 2012 |
| GAAP Net Income | \$ 13.4 | \$ 8.3 | \$ 20.2 | \$ 14.5 |
| Adjustments (tax effected): Stock-based compensation Amortization of intangibles (a) Acquisition and severance expense Non-cash interest expenses Release of valuation allowance on deferred tax assets | \$ 0.8 \$ 1.1 \$ 0.6 - (\$ 6.2) | \$ 1.2 \$ 2.8 \$ 0.6 \$ 0.9 - | \$ 1.2 \$ 2.0 \$ 0.7 - (6.2) | \$ 2.3 \$ 5.8 \$ 2.7 \$ 1.8 - |
| Non-GAAP adjusted net income | \$ 9.7 | \$ 13.9 | \$ 17.9 | \$ 27.1 |
| Non-GAAP adjusted income per share – basic | \$ 0.19 | \$ 0.27 | \$ 0.36 | \$ 0.53 |
| Non-GAAP adjusted income per share – diluted | \$ 0.19 | \$ 0.27 | \$ 0.36 | \$ 0.52 |

(a) Represents amortization expense for the quarters ended June 30, 2011 and 2012 of which \$0.1 million each quarter, is included in cost of sales and the remaining \$1.0 million and \$2.8 million, respectively, is included in operating expenses. Represents amortization expense for the six months ended June 30, 2011 and 2012 of which \$0.1 million each quarter, is included in cost of sales and the remaining \$1.8 million and \$5.7 million, respectively, is included in operating expenses.

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Revenue by Category & Geography



Gross Profit and Margin

| ~ | | • • • | |
|---|----|-------|-------|
| S | In | mil | lions |

| Second Quarter | | | | | | |
|-----------------|-------------|------------------------|-------------|------------------------|--------|--------|
| | 20 |)11 | 2012 | | Yr-Yr% | |
| Category | \$ Millions | Gross Profit Margin | \$ Millions | Gross Profit Margin | \$ | Margin |
| Printers | \$ 6.0 | 36.9% | \$ 11.2 | 43.1% | 87.9% | 16.8% |
| Print materials | \$ 10.7 | 64.9% | \$ 17.2 | 65.6% | 61.3% | 1.1% |
| Services | \$ 8.6 | 38.0% | \$ 14.5 | 46.4% | 69.8% | 22.1% |
| Total | \$ 25.2 | 45.7% | \$ 43.0 | 51.4% | 70.5% | 12.5% |

| Six Months | | | | | | |
|-----------------|------------------|------------------------|-------------|------------------------|-------|--------|
| | 2011 2012 Yr-Yr% | | | | | Yr% |
| Category | \$ Millions | Gross Profit Margin | \$ Millions | Gross Profit Margin | \$ | Margin |
| Printers | \$ 11.5 | 38.6% | \$ 20.8 | 41.0% | 81.4% | 6.2% |
| Print materials | \$ 20.6 | 64.2% | \$ 34.0 | 66.8% | 65.2% | 4.0% |
| Services | \$ 16.4 | 39.7% | \$ 27.0 | 45.2% | 65.2% | 13.9% |
| Total | \$ 48.4 | 47.0% | \$ 81.8 | 50.7% | 69.1% | 7.9% |

-Columns may not foot due to rounding

Operating Expenses

\$ in millions

| Second Quarter | | | | | |
|-----------------------------------|---------|---------|-------------------------------------|--|--|
| Category | 2011 | 2012 | % Change Favorable/(Unfavorable) | | |
| Selling, general & administrative | \$ 14.2 | \$ 24.0 | (69.8%) | | |
| Research and development | \$ 3.0 | \$ 4.9 | (61.7%) | | |
| Total Operating Expenses | \$ 17.2 | \$ 29.0 | (68.4%) | | |
| % of Revenue | 31.2% | 34.6% | - | | |

| Six Months | | | | | |
|-----------------------------------|---------|---------|-------------------------------------|--|--|
| Category | 2011 | 2012 | % Change Favorable/(Unfavorable) | | |
| Selling, general & administrative | \$ 27.1 | \$ 48.0 | (77.0%) | | |
| Research and development | \$ 5.9 | \$ 9.9 | (68.0%) | | |
| Total Operating Expenses | \$ 33.0 | \$ 57.9 | (75.4%) | | |
| % of Revenue | 32.0% | 35.8% | - | | |

-Columns may not foot due to rounding

Working Capital

| (\$ in millions) | December 2011 | June 2012 | % Change Favorable/(Unfavorable) |
|---------------------|---------------|-----------|-------------------------------------|
| Cash | \$ 179.1 | \$ 158.5 | (11.5%) |
| Inventory | \$ 25.3 | \$ 40.0 | (58.2%) |
| Accounts Receivable | \$ 51.2 | \$ 63.9 | 24.8% |
| Accounts Payable | \$ 25.9 | \$ 34.2 | (32.1%) |
| Working Capital | \$ 202.4 | \$ 199.5 | (1.4%) |

- Cash on hand at June 30, 2012 included \$21.4 million generated from operations
- Cash decreased \$20.6 million from the end of 2011, primarily reflecting:
 - The \$141.3 million paid to close the acquisitions and complete the financing transaction, paid from the convertible notes proceeds included in the December 2011 cash balance, partially offset by \$106.9 net proceeds from the common stock offering in the second quarter
- Inventory increased \$14.7 million primarily from ZCorp and Vidar acquisitions, new product launch timing and higher backlog
- Working capital decreased \$2.9 million compared to the end of 2011, primarily due to use of cash to complete the acquisitions and the increase in accounts payable, partially offset by the proceeds from the common stock offering and increase in inventory and accounts receivable

Affirming 2012 Guidance



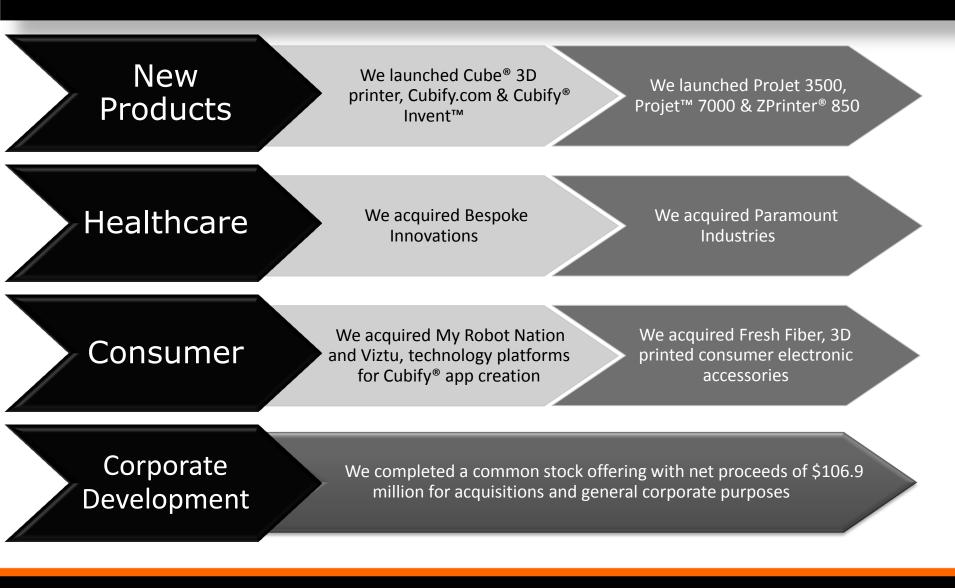


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Outlook and Progress Abe Reichental, President and CEO



Recent Developments



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Outlook

We entered the third quarter with positive sales momentum reflecting continued strong demand and record \$12.3 million backlog

We expect continued strong organic and acquisition growth along with gross profit margin expansion

We believe that the addressable marketplaces for our professional and consumer products and services are underdeveloped and underpenetrated

We expect continued portfolio diversification, expanded channels and focused growth initiatives to deliver continued success

We believe that we are extremely well positioned to monetize the expanding rapid manufacturing and emerging maker and consumer opportunities



BDSYSTEMS^T Thank You



Q&A Session

Out of respect for other conference call participants, please ask one question and then return to the queue to ask additional questions

Please direct all questions through the teleconference portion of this call

To ask questions:

- U.S.: 1-800-510-0178
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